

Greentree automates the payroll climate at electrical and air-conditioning company

If you lived in a tropics-like location within a short distance of Australia's stunning Gold Coast where you could surf all day or just lie idly around on the beach would you want to spend almost a week getting your end-of-month accounts out? Hardly!

Add to this the relative complexity of manually combining output from a payroll system for 200 employees in far flung locations exacerbated by the need to extract and collate data from disparate systems. This was the situation for Kym Thompson, Financial Controller at John Goss Projects (JGP) a South East Queensland, Australia, electrical and air-conditioning company.

The business situation

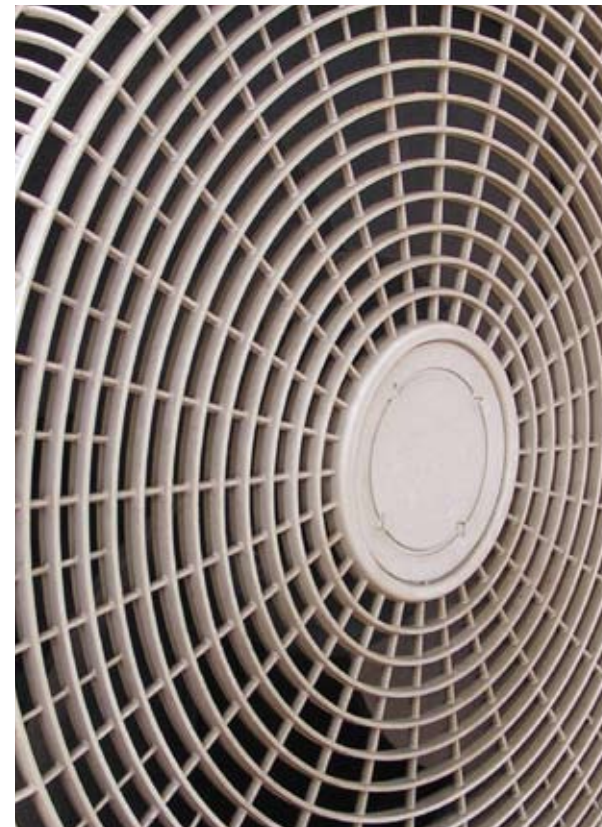
Integration, automation, financial analysis & reporting, simplicity of use and connectivity now and into the future became the key drivers for the decision to radically overhaul the current system.

The company spent some time carefully and thoroughly evaluating several system options after discounting the idea of 'fixing' the

incumbent systems. What turned out to be a two year evaluation process could hardly be called a 'snap decision' so when the decision was finally made to implement several Greentree modules, JGP were confident they'd 'done their homework'.

Payroll, Job Costing and General Ledger integration saves time

With a diverse workforce of 200 employees covered by 4 Enterprise Bargaining Agreements the processing of payroll was somewhat complex so Thompson looked long and hard at what Greentree had to offer. A



CHALLENGE >

John Goss Projects needed one fully integrated and automated system to meet their complex needs.

They also wanted to ensure they could leverage and connect to new technologies in the future.

SOLUTION >

Greentree modular system including Payroll.

RESULTS >

John Goss Projects have significantly reduced accounts preparation time and manual processes. Excel manipulation and reporting has better informed financial management and planning. Integration has been achieved which has reduced time and effort.

“Greentree solved all of our immediate integration problems with huge potential to add-in new technologies in the future”

- Kym Thompson- Financial Controller, John Goss Projects

core activity for JGP is the costing of jobs and Thompson says, “integration with job costing and general ledger has saved many hours of manual entries” and she sees huge potential to further streamline the costing and payroll processes.

Payroll integrates with Job Costing so payroll costs can be directly charged to jobs and having backwards and forwards integration with other Greentree modules will save heaps of time for JGP.

Excel extraction – frees-up time for critical analysis and reporting

Thompson is enthusiastic about the potential Excel offers in terms of storing, extracting and manipulating data to create reports in Greentree. Most financial management people are already familiar with Excel and the ability to drill-down, extract and create user-defined reports in Greentree just makes the whole process painless. Thompson says Excel data extraction “has automated job costing reports and financial statements which previously took 4 days to produce and with valuable time saved, focus can be

shifted to critical analysis of outputs and improvements in systems.”

On-line Help is actually helpful

Thompson made a point of commenting on and seemed surprised that the on-line help is actually “very helpful”. Rather than the usual direction of “put this in that box” there is some explanation of the options and integration process.

Phased implementation - little disruption to business continuity

The Greentree partner was very capable and implementation was completed on time and within budget. Thompson explains how the “phased installation was a huge advantage – with no hard close off from one system to another, balances and historical [data] could be loaded over two weeks while still entering the current month’s data.”

This is a big relief for any business and horror stories around massive budget blow-outs due to projects creeping past due date are numerous. Staff at JGP, particularly the payroll staff, are “excited by the software” according to Thompson and have really taken

to it. The familiar windows-based environment meant little time on training and, coupled with on-time phased implementation, meant minimal disruption to business continuity.

As far as Thompson is concerned Greentree has delivered what was promised and solved the integration and automation problems created by the use of disparate systems and manual processes. “[At this point] we have only scratched the surface of the range of functions in Greentree and are excited by the possibilities for the future incorporation of other technologies and greater communication with our branches in [other Australian States].”



ABOUT JGP

John Goss Projects are a leading supplier of Insulation and Air Conditioning products in Central Queensland. JGP supply a range of wall mounted split systems, wall or window mounted box units, cassette style units and portable air conditioners that are capable of being wheeled to another room as desired.

JGP focus on the total picture of comfort (cost effectiveness, energy efficiency, use & suitability) of home environments). They have built a reputation for supplying premium quality products, backed by gold-class service standards, delivered to Central Queensland at competitive prices.

For more information: www.jgp-cq.websyte.com.au

ABOUT GREENTREE

Greentree International specialises in developing highly effective business management software solutions. The Greentree product has been developed by the authors of CBA, arguably the most successful business software package for small to medium sized businesses in Australia and New Zealand.

In choosing Greentree you are selecting a business system that will truly empower your organisation today and grow with you into the future. The Greentree Partner Network provides a highly skilled local support team that will ensure you achieve tangible business benefits. Greentree has also been recently recognised as a global ‘Rising Star’ by MIS magazine Australia.

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